Grow For It **2022**

3 easy steps to rewards

- 1. Protect your clients
- 2. Grow your business
- 3. Get rewarded¹

By helping more Canadians get the protection they need, not only will you grow your business, you'll also **be rewarded** with an iPad Air.^{®2}

The iPad Air does more than a computer in simpler, more streamlined ways. And now with additional features and capabilities, it's more versatile than ever to support your business.

How it works

You'll be rewarded with an iPad Air when you:

- Settle 10 or more life or living benefits policies in 2022 or
- Sell 5 or more health and dental policies with an effective date in 2022¹

Every advisor across Canada who is contracted to sell Manulife Insurance is eligible.³

Policies settled between January 1 and December 31, 2022, are eligible.

¹ An iPad Air Wi-Fi will be awarded when the policy count requirements are met and policies have been settled. Policy count requirements are separated by "Life and Living Benefits" and "Health & Dental." The two policy count requirements may not be combined to receive an iPad. However, if an advisor achieves both policy count requirements, they will receive two iPads.

² iPad Air Wi-Fi – 4th generation – 64GB – 109". Subject to availability. Delivery times subject to change. The taxable benefit of the iPad will be the responsibility of the individual advisors to claim on their annual taxes. The cost of data and/ or internet usage is the responsibility of the awarded advisor and is not included. Apple is not a participant in or sponsor of this promotion. iPad is a registered trademark of Apple Inc. All rights reserved.

³ Participation and terms may vary by firm. Advisors must be in good standing at the time policy count requirements are met and policies have settled to qualify for this program.

^{*}Customers should continue to receive recommendations based on their needs from advisors, accounting for the customers' disclosed circumstances.

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What sales are included?

The following sales are included:

- New business
- Conversions
- · Coverage additions when a new policy is generated

What products are included?

Qualifying products:

- Manulife Par
- Performax Gold[®]
- Manulife UL
- InnoVision®
- Family Term[™]
- Family Term with Vitality
- Business Term®
- Manulife Quick Issue Term®
- Lifecheque®
- Proguard Serie®
- Venture Series®
- Buy-Sell Plus®
- ExpenseComp[®]
- Synergy[®]
- Health & Dental

Get Started

Ready to start growing your business?

Speak to your Manulife Sales Representative or check out our suite of <u>E-Business Solutions</u> to help streamline your business!

Lifecheque, Business Term, InnoVision, Security UL, Performax Gold, Family Term and Family Term with *Vitality*, Manulife Quick Issue Term, Synergy, Proguard Series, Venture Series, ExpenseComp and Buy-Sell Plus are registered trademarks of Manulife (The Manufacturers Life Insurance Company). Manulife Par and Manulife UL are sold by The Manufacturers Life Insurance Company (Manulife). The Vitality Group Inc., in association with The Manufacturers Life Insurance Company, provides the Manulife *Vitality* program. The Manulife *Vitality* program is available with select policies. Vitality is a trademark of Vitality Group International, Inc., and is used by The Manufacturers Life Insurance Company and its affiliates under license. Life insurance products are issued by The Manufacturers Life Insurance Company. Manulife, Stylized M Design and Manulife & Stylized M Design are trademarks of The Manufacturers Life Insurance Company and are used by it and by its affiliates under license.

Excluded products:

• Travel

- Lifecheque Basic[®]
 Mortgage Creditor
- Personal Accident

